

Micro Opportunities Strategy



Riverwater Partners is a woman owned, independent ESG advisor based in Milwaukee, WI, serving individuals and institutions. We are proud to be a Certified B Corp.™

BENCHMARK

Russell 2000 Index

TOP 5 HOLDINGS

7.6%	Limoneira
5.0%	First Business Bank
4.9%	Parella Weinberg
4.6%	Iradimed
4.4%	Mayville Engineering

26.5% of total net assets

RESEARCH TEAM

The Riverwater Partners research team has deep experience across all equity sectors. Analysts employ a disciplined due diligence process to identify companies offering superior fundamental and ESG characteristics. We place emphasis on proprietary research and management team engagement, supported by third party research providers.

ADAM J. PECK, CFA

- 24 years industry experience
- Financials

CINDY BOHLEN, CFA

- 19 yrs. industry experience
- Health Care, Technology

KIRK S. FOX

- 21 yrs. industry experience
- Utilities, Energy, Materials, Consumer

NATHAN FREDRICK, CFA

- 8 yrs. industry experience
- Communication Services, Industrials, Real Estate

OUR MISSION

Our mission is to make the world a better place by growing wealth through sustainable investing.

INVESTMENT OBJECTIVE

The Riverwater Micro Opportunities Strategy seeks to provide attractive risk-adjusted returns versus its benchmark, the Russell 2000 Index. The Micro Opportunities Strategy holds 25-40 Micro-Cap companies generally below \$1.5 billion in market capitalization at initial purchase.

PORTFOLIO INFORMATION

Annualized Returns

	3 mo	YTD	1 yr	3 yr	5 yr	Since Incep. 7.31.18
Composite (gross)	10.10%	7.52%	19.93%	-2.19%	16.85%	10.44%
Composite (net)	9.83%	6.72%	18.74%	-3.16%	15.70%	9.35%
Benchmark	9.27%	11.17%	26.76%	1.84%	9.38%	6.24%

*GIPS Report on pg. 2

Key Statistics

	Micro	Benchmark
Price to Cash Flow	10.0x	9.1x
Price to Earnings	15.0x	17.1x
Price to Earnings, FY1	20.6x	16.7x
AWMC (\$M)	\$823	\$3,492
Dividend Yield	0.80%	1.30%
Return on Equity	7.50%	5.20%
LT Debt to Capital	26.0%	37.2%
Number of Holdings	31	1,977

Sector Weightings

	Micro	Benchmark
Consumer Disc.	1.24	10.32
Consumer Staples	9.58	2.76
Energy	3.39	4.24
Financials	23.13	17.23
Health Care	17.80	17.33
Industrials	14.36	17.33
Info Tech	7.03	14.01
Materials	3.95	4.68
Real Estate	0.00	6.64
Comm. Services	10.65	2.37
Utilities	7.32	2.98

INVESTMENT PROCESS

Our investment team evaluates each investment through our proprietary Three Pillar Approach®, requiring all holdings to meet each criterion. Pillar One: Superior Business; Pillar Two: Exceptional Management; Pillar Three: Attractive Valuation.

INVESTMENT PHILOSOPHY

LONG TERM INVESTING – We are business owners, not stock traders, and target holding periods of three years or more.

FOCUSED PORTFOLIOS – The strategy invests in 20-40 holdings.

INVESTING BESIDE YOU™ – We believe in aligning our interests with those of our clients and proudly invest our personal assets in our strategies.

RESPONSIBLE INVESTMENT MEMBERSHIPS

Collaboration with responsible investment thought leaders informs our practice and deepens our engagement. We are proud members of the following organizations:



The securities identified and described do not represent all the securities purchased, sold or recommended for client accounts. The reader should not assume that an investment in the securities identified was or will be profitable. The Composite performance is presented gross and net of fees and includes the reinvestment of income. Past performance is not indicative of future results. Portfolio holdings are subject to change and may have changed since the date specified.

Riverwater Micro Opportunities 07/31/2018 to 12/31/2023

Year	Composite Gross Return (%)	Composite Net Return (%)	Benchmark Return (%)	Ending Portfolio S	Composite Assets (\$)	Firm Assets (\$)	Internal Dispersion (%)	Composite 3-Yr Std Dev (%)	Benchmark 3-Yr Std Dev (%)
2018 ¹	-19.466	-19.799	-18.768	<=5	250,667.20	31,452,911.10	n/a		
2019	14.475	13.342	25.530	<=5	307,040.07	625,880,780.28	n/a		
2020	66.832	65.180	19.942	<=5	741,076.61	747,241,349.50	n/a		
2021	29.664	28.380	14.807	10	12,035,585.84	891,439,562.74	n/a	27.701	23.353
2022	-20.476	-21.263	-20.433	11	5,868,195.52	743,061,621.11	0.447	29.692	26.021
2023	8.13	7.112	16.933	13	12,027,754.92	870,548,657.90	0.087	18.346	21.105

Partial Years

¹ Returns for 2018 are from 07/31/2018 to 12/31/2018

- Riverwater Partners, LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Riverwater Partners has been independently verified for the periods April 27, 2016 to December 31, 2023.
A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Riverwater Micro Opportunities Equity Composite has had a performance examination for the periods August 1, 2018 through December 31, 2023. The verification and performance examination reports are available upon request.
- Riverwater Partners is defined as a registered investment advisor that is not affiliated with any parent organization. Riverwater Partners acquired Falcons Rock Investment Counsel in 2019.
- The Riverwater Micro Opportunities Strategy seeks to provide attractive risk-adjusted returns versus its benchmark, the Russell 2000 Index. The Micro Opportunities Strategy holds 25-40 holdings with market capitalizations generally below \$1.5B at initial purchase. Key material risks include the risks that stock prices will decline and that the composite will underperform its benchmark. There is no account minimum for the composite.
- Returns presented are time-weighted based on net of transaction costs and non-reclaimable withholding taxes, if any, are expressed in US dollars. Accounts included in the composite generally include reinvestment of dividends and additional proceeds. Gross composite returns do not reflect the deduction of investment advisory fees. Net returns are calculated using a model investment advisory fee by deducting 1/12th of the model management fee from the monthly gross composite return. The net fee applied is the maximum annual advisory fee based upon the fee schedule in effect during each respective performance report. Any changes to the fee schedule are reflected in the calculation of the net composite returns beginning with the period in which the fee schedule is revised. Actual fees may vary depending on, among other things, the applicable fee schedule and portfolio size. The management fee for the Riverwater Micro Opportunities portfolio is 1.00%.
- A list of composites, policies for valuing investments, calculating performance, and preparing GIPS reports are available upon request.
- The composite was created in July 2019 and the inception date is July 31, 2018.
- Internal dispersion is calculated using the equal-weighted standard deviation of annual gross returns of those portfolios that were included in the composite for the entire year. The composite requires more than 5 accounts to calculate this metric.
- The three-year annualized standard deviation measures the variability of the composite gross returns and the benchmark returns over the preceding 36-month period. The composite and benchmark 3-year standard deviation is not presented if there are not 36 months of available consecutive performance.
- Since inception, portfolios are removed from the composite if they have a significant cash flow. A significant cash flow is defined as a contribution or withdrawal greater than 20% of the beginning market value of a portfolio. The portfolio is removed from the composite for the month in which the significant cash flow occurred.
- GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.
- Actual performance results may differ from Composite returns, depending on the size of the account, investment guidelines and/or restrictions, inception date and other factors. Performance for some accounts in this Composite may be calculated by third-parties that use different security pricing and performance methodologies. Past performance is not indicative of future results. As with any investment vehicle, there is always the potential for gains as well as the possibility of losses.